

Dear Clients and Friends,

2015 has seen a close, and it's worth taking stock of the things that we accomplished for the year. As a consulting firm, we are proud to experience gradual growth through our dedicated and diligent advice to corporate clients, enthusiastic devotion in development projects, whole-hearted writings and academic studies, acute policy reviews accompanied with legal newsletters, weekly training sessions with effervescent discussions, and annual team building trips, etc.

Certainly, our advancement will interchangeably benefit our clients. We do hope you take a moment with us to look at our achievements in 2015; and more importantly, we look forward to your continued support and commitment with our development in this year 2016.

NHQuang Team

CORPORATE RELATIONS

We have been more focused on corporate clients. Maintaining regular clients and developing relationships with new clients, we have provided a great deal of consultancy involving investment, M&A, contracting, financing, accounting, employment and cooperation... We shall further promote our consultancy to corporate clients in 2016.



IN-HOUSE TRAINING

Being known as having regular Saturday in-house training sessions, the firm has been promoting this activity for more than 10 years. In 2015, our in-house training experienced a significant change. The training method shifted from one presenter with one topic to numerous presenters with one topic. The new method promotes team work with each presenter studying the same topic thoroughly but with different perspectives. The 20 topics in 2015 focused on corporate management, such as corporate risk management, problem solving, etc (please refer to our face-book page or visit www.nhquang.com for details). As projected, in the first quarter of 2016, our team shall explore different aspects of Mergers & Acquisitions and some rules for office governance.

PUBLICATION AND LEGAL TALK

Similar to previous years, our team continuously provided numerous legal commentary analyses on media, corporate matters, foreign and oversea Vietnamese investments, social enterprises, court development, and house and land ownership.

LEGAL RESEARCH AND PUBLIC ADVOCACY ACTIVITIES

Besides focusing more on corporate services, our team has done a number of legal research and public advocacy activities, such as:

- ✓ Impact assessments on the draft Law on Administrative Decisions
- ✓ Study the needs, capacity and potential for social enterprises in some provinces
- ✓ Overview on the legal framework to access information in Viet Nam
- ✓ Research on reforming bankruptcy and contract dispute practices
- ✓ Research and advocacy for e-court (EFC) regulations, simplifying civil procedures and lawyer rights in court practice
- ✓ Research on Vietnamese Judiciary: Independence, Impartiality, and Integrity

LEGAL UPDATES AND COMMENTS

Last year, our team wrote several policy reviews to enclose with 50 weekly legal newsletters. The topics varied from corporate matters, contractual issues relating to business environment improvements. We are committed to continue similar writings in 2016 and increase the number our legal comments in support of our clients.

EXPLORING THE WORLD

Among the considerable achievements, we were proud to attend a team building trip to Hong Kong last year. It gave all our team members not only the opportunity to relax and unwind but also the opportunity to experience a different viewpoint within the legal service market as well as gaining a valuable insight into a different legal system.

